

Association News

1261. You can easily walk to Foley's. (Michael Foley also owns Printer's Row — see above.)

Jackie's. Nouvelle. 2478 N. Lincoln. 880-0003.

Jimmy's Place. French. 3420 N. Elston. 539-2999.

Un Grand Cafe. French. 2300 N. Lincoln. Shares a kitchen with Ambria. Problem: Un Grand Cafe does not take reservations, and it's always crowded.

Yoshi's. Nouvelle. 3257 N. Halsted. 248-6160.

Where will I be eating during the Annual Meeting? At the Mekong House.

Job Clinic Offered for Nonacademic Market

The Association will offer an intensive three-day job clinic as part of the professional development services offered at the 1987 Annual Meeting. The clinic will be directed by Richard Irish, author of the best-selling *Go Hire Yourself an Employer* and *If Things Don't Improve Soon, I May Ask You to Fire Me*. Mr. Irish is also co-founder and vice-president of Trans-Century Corporation, a Washington-based management and consulting firm specializing in international development and technical assistance. Mr. Irish has conducted similar clinics at the annual meetings of the American Anthropological Association, the American Sociological Association, and the Modern Language Association, as well as at Johns Hopkins University, MIT, and Georgetown University.

The Job Clinic will cover several themes: (1) how to determine what you want to do; (2) how to identify job goals and delineate skills; (3) how to produce a resume, and plan and implement an effective job campaign; (4) how to conduct job interviews; and (5) how to negotiate salaries.

Participants will also meet with Mr. Irish for one hour of personal consultation and, after they return home, will receive written comments from him on the final drafts of their resumes.

The Job Clinic will require work and critical self-evaluation by participants. Prior to the start of the clinic, participants will be mailed an assignment on which they should spend five to ten hours.

The clinic is recommended for individuals who are assessing whether to seek non-academic professional careers. Many also use the clinic to approach second-income sources in addition to research and teaching. While designed for the non-academic job market, many participants have found help in improving their networking, interning, and salary negotiation skills within academia as a result of the clinic. The resume development component, however, of the job clinic is recommended only for those seeking employment in the professional, non-academic job market. The clinic is aimed at the individual intending to pursue a serious job search.

The clinic will begin Tuesday, September 1, 9:00 a.m. to noon, and 2:00 to 5:00 p.m.; and continue Wednesday, September 2, 9:00 a.m. to noon and 2:00 to 5:00 p.m. Counseling sessions will be scheduled throughout Wednesday and Thursday, September 3.

The fee for the Job Clinic is \$170 for APSA members and \$250 for non-members. Enrollment will be limited; if you wish to participate, please complete the registration form in the back of this issue. Return the registration form with payment no later than July 31, to secure your place. The costs of producing the Job Clinic are substantial; under-enrollment by July 31 will force its cancellation. In case of cancellation, clinic fees will be refunded.

Placement Service Set for Meeting

For many job seekers, the first step in the academic job search begins with the Annual Meeting Placement Service. The Placement Service will be available at the 1987 Annual Meeting.

The Service allows employers to review the vitae of job applicants and to interview them at the Annual Meeting. Also,