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1. **Cover Letter.** A cover letter must accompany the submission indicating (a) the material in the manuscript has not been published, is not being published or considered for publication elsewhere, and will not be submitted for publication elsewhere unless rejected by the journal editor or withdrawn by the author(s); (b) the material in the manuscript, to the best of the author's knowledge, does not infringe upon other published material protected by copyright; and (c) submission of the work gives the Southern Agricultural Economics Association exclusive right to publish, to copyright, and to allow or deny reproduction of it, in whole or in part. If the applicability of part (a) is unclear, the author(s) must provide an explanation in the cover letter.
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4. **Author Information.** Due to the double-blind review process used by the JAAE, authors should only provide their identity on the title page of the manuscript.
5. **Manuscript Style/Format.** Manuscripts must be on quality 8½" × 11" paper with 1" margins, and should not exceed 30 pages. Type only on one side of the paper, using left-margin justification only. Double-space all material throughout the manuscript, including abstract, acknowledgments, footnotes, and references. Use 12-point Times New Roman font style throughout.
6. **Abstract.** On a separate page, include an abstract not exceeding 100 words, followed by no more than eight key words or short phrases listed in alphabetical order (set the phrase Key Words: in italics and the key words themselves in roman).
7. **JEL Classifications.** Please provide JEL classification codes for your manuscript following the Key Words. List these classification(s) in the format: **JEL Classifications:** R51, R58, O21, O23, R11, R38
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9. **References.** Place all references cited in the text, alphabetized by author's last name (use initials for first names), on separate pages immediately after the footnotes.
10. **Tables.** Place each table on a separate page immediately after the references.
11. **Figures.** Place each figure, chart, or graph on a separate page immediately after the tables. **We discourage the use of figures unless they are absolutely necessary.**
12. **Mathematical Formulations.** Use Arabic numbers enclosed in parentheses placed flush left on the first line of the equation. Number equations consecutively throughout the manuscript. Indent the equation after the equation number. Punctuate all mathematical material.
13. **Submissions.** Electronic submission is required. Prior to sending, please place the title page and manuscript in separate files and save as a .pdf file. Submit these files along with the cover letter (as .pdf file) to the electronic editorial management system at <http://gemini.econ.umd.edu/jaae> . Alternatively, the documents may be emailed as attachments to Henry W. Kinnucan, Editor, JAAE, at jaae@auburn.edu , although this option is discouraged. **At least one co-author must be a member of the SAEA.** Membership is available on-line at <http://www.saea.org/>.

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