

Canada to showcase wine at AAWE Conference

Canadians have been making wine for over two centuries, with the past 25 years witnessing a remarkable transformation of the industry and production of high quality table and dessert wines. Increased plantings of vitis vinifera, along with clonal and site selection and improved viticultural techniques, have resulted in a growing array of wine styles, which exhibit characteristic cool climate attributes of complex flavours, delicate yet persistent aromas, focussed structure and long term aging potential.

Canada's wine industry has garnered critical acclaim in both international wine competitions and by world-renowned wine writers such as Jancis Robinson, who concluded from a tasting of more than 70 wines from across the country in 2007, that Canada is now producing " world-class wines from any point of view".

Today, Canada's wine sector is characterized by new investments in world-class wineries, technological advances, increased exports and a greater recognition of Canada's ability to produce high-quality, fine wines, the most famous being Icewine. As market opportunities expand in the USA, Asia and other key international markets, exports of Canadian wines have grown to nearly 3 million litres in 2007, with a projected annual growth rate of 10 percent over the next decade.

The Consulate General of Canada is a proud partner in the 2008 AAWE Annual Meeting and invites all delegates to learn more about Canada, its citizens, and its wine.

<u>www.seattle.gc.ca</u>

Wine Business Monthly has become the most important general trade periodical in our industry. It is too important not to read.

- George Vierra, consultant and educator

"WBM's approach is to cover a broad spectrum of industry-related topics. A great example is the piece on global warming by David Furer in July of 2006, 'Why the Wine Industry Should Care About Global Warming.' Grape maturity, rootstock and cultivar certification, irrigation monitoring, nutrient manipulation, trellising and crop levels: all of these factors must be considered in trying to understand the puzzle of global warming."

WINE BUSINESS MONTHLY

The Industry's Leading Publication for Wineries and Growers

Subscribe Today. 2 ways to subscribe.

1. Call: 800-895-9463 2. Click: www.winebusiness.com

Explore a Northwest town where everyone is decidedly laid-back.

Until the conversation turns to "merlot or cabernet?"

Around town, you'll find the pace to be refreshingly down-to-earth. Just like the people. Consequently, many are surprised to find how seriously we take our wine — what with 100+ wineries and all. Maybe that's why *The Wall Street Journal* recently wrote of our thriving wine industry that's drawing viticulture students from across the nation. Learn more by calling 1-877-WWVISIT or by visiting wallawalla.org. Then come pay us a visit in person.

> Walla Walla Surprise, surprise.

ROUTLEDGE JOURNALS

Journal of Wine Research

Founded by the Institute of Masters of Wine

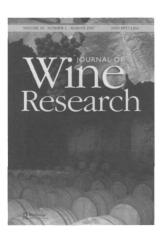
Founding Editor: Tim Unwin, Royal Holloway, University of London, UK

Executive Editor: James Handford, MW. London, UK

Managing Editor: Patricia Rees-Jones, Settle, UK

Book Review Editor: Dr Caroline Gilby, MW. Bedfordshire. UK

Volume 19, 2008, 3 issues per year Print ISSN 0957-1264 Online ISSN 1469-9672



The Journal of Wine Research is an international and multidisciplinary refereed journal publishing the results of recent research on all aspects of viticulture, oenology and the international wine trade. It was founded by the Institute of Masters of Wine to enhance and encourage scholarly and scientific interdisciplinary research in these fields. The main areas covered by the journal include biochemistry, botany, economics, geography, geology, history, medicine, microbiology, oenology, psychology, sociology, marketing, business studies, management, wine tasting and viticulture.



Register your email address at www.informaworld.com/eupdates UDCATES to receive information on books, journals and other news within your areas of interest.

For further information, please contact Customer Services quoting code YH04610A at either:

T&F Informa UK Ltd, Sheepen Place, Colchester, Essex, CO3 3LP. UK Tel: +44 (0) 20 7017 5544 Fax: 44 (0) 20 7017 5198 Email:tf.enquiries@informa.com

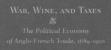
Taylor & Francis Inc, 325 Chestnut Street, Philadelphia, PA 19106, USA Tel: +1 800 354 1420 (toll-free calls from within the US) or +1 215 625 8900 (calls from overseas) Fax: +1 215 625 2940 Email:customerservice@taylorandfrancis.com



Routledae Taylor & Francis Group

For further information visit: www.informaworld.com/wineresearch





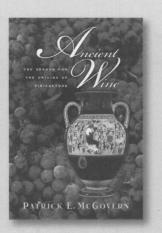
War, Wine, and Taxes

The Political Economy of Anglo-French Trade, 1689–1900 John V. C. Nye

"Nye presents interesting, well-argued analyses of Britain's trade barriers on French wine and their effect on both the domestic brewing industry and the ability of the British state to raise revenues by taxing beer."

-M. Veseth, Choice

The Princeton Economic History of the Western World Joel Mokyr, series editor Cloth \$29.95 978-0-691-12917-4



New in paperback With a new foreword by Robert G. Mondavi

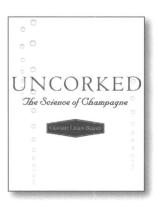
Ancient Wine

The Search for the Origins of Viniculture *Patrick E. McGovern*

"No one is better qualified to sift through the widely scattered clues [to the origins of winemaking] than McGovern, a skilled scientific sleuth who wields the most powerful tools of modern chemistry in his search for the roots of ancient wines."

-J. Madeleine Nash, Time Magazine

Paper \$19.95 978-0-691-12784-2



Uncorked

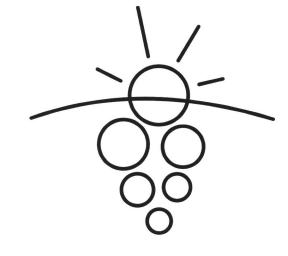
The Science of Champagne *Gérard Liger-Belair*

"This book presents the birth, life and death of a champagne bubble with such gusto, good humor and clarity that you will devour its delicious contents in one gulp. Whereas good champagne is to be sipped, this book is not. You will never experience the sensual elegance of champagne in quite the same way again once you have read this entertaining account of its history and 'fizzics."

-Richard N. Zare, Nature

Cloth \$19.95 978-0-691-11919-9





WASHINGTON STATE THE PERFECT CLIMATE FOR WINE

VISIT WWW.WASHINGTONWINE.ORG

for winery and grower profiles, touring tips, mapping features, Washington wine facts and more!

• Washington Wine Commission • 206-667-9463 • info@washingtonwine.org •

American Association of Wine Economists AAWE www.wine-economics.org

Application for Members	hip (enter year)
Applying for a new membership	Renewing my membership
First Name and Initial	Last Name
Address Line 1	••••••••••••••••••••••••••••••••••••••
Address Line 2	<u></u>
Address Line 3	· · · · · · · · · · · · · · · · · · ·
City State/Country	ZIP/Postal Code
Telephone No	Fax No
E-mail Address	
Membership Dues include the <i>Journal of Wine Economics</i> which is available in print form and – for personal use - online (from January 2008 on). It is the Association's policy not to refund dues.	
Membership Type	
Individual membership U.S. (\$39)	
Individual membership non U.S. (\$45)	
Institutional membership (incl. universities) (\$100)	

Payment Type

Check (checks must be drawn on a U.S. bank and be made payable to AAWE)

Charge my credit card: _____ Visa _____ American Express _____ MasterCard Automatic Renewal: your subscription will be renewed automatically each calendar year, unless you cancel beforehand

Card Number ______ *CSC Code _____ Expiration ______ *The CSC Code is a 3 or 4 digit number, which is not part of the credit card number. It is usually found on the back of the card in the signature area (Amex has it on the front).

Cardholder's name if different from member's _____

Signature

Mail or fax to: American Association of Wine Economists AAWE, Economics Department, Whitman College, Walla Walla, WA 99362, FAX (509) 527-5026

Guidelines for Submission to the Journal of Wine Economics

Subjects: Contributors to the *JWE* should note that the objects of the Association are "economic research and analyses and exchanging ideas in wine economics". The *JWE* welcomes any manuscript that meets these objectives. No rigid rules are applied but preference will be given to articles that are likely to be of general interest to the *Journal's* international readership. Articles should be concisely written and should normally not exceed 6,000 words. Shorter papers and comments, of up to 1,000 words, will also be considered for publication.

Editorial Process: The Editors assess the initial suitability of articles submitted. Authors of submissions considered to be suitable for the *JWE* will be notified and their paper sent out to one or two editorial consultants who will referee the article for the Editors. Unsuitable articles are returned to the authors with a short note of explanation form the Managing Editor. The refereeing process is "double-blind", in that the identity of the author remains anonymous to the referee and vice versa. Authors may be asked to re-submit their article in revised form, and in all but exceptional circumstances, the Editors will consider only one resubmission of the original article. Upon completion of the refereeing and editorial processes the authors and referees will be notified of the Editors' decision regarding publication along with explanatory feedback which includes all referees' reports. The lag between receipt of submission and first response varies but a three month turnaround may be expected. While every effort is made to ensure that this target is achieved, it cannot be guaranteed.

Preparation of the Manuscript: A 12 point typeface with line spacing of 1.5 is satisfactory with ample margins where comments may be placed should referees wish to mark-up the manuscript. Diagrams and tables should be arranged, as far as possible, in portrait with figures, headings and labels orientated horizontally. Equations should appear on a separate line with equation numbers (where necessary) aligned at the right hand margin. Where appropriate, full mathematical workings should accompany the articles in order to assist the referees. These workings will not be published. References should be cited according to the Harvard System, i.e. author(s)' names and date of publication to be given in the body of the text and the references collected alphabetically at the end of the paper. The title of the journal or source should be given in full. See a recent issue of the *JWE* for guidance. In the case of articles quoting statistics (such as regression coefficients) based on unquoted data, authors should be prepared to send to the Editors a copy of the data and details of the methodology used (possibly in the form of a self-explanatory computer printout) so that the referee may test the derivation of such statistics.

Submission: Authors should submit their paper via e-mail to jwe@whitman.edu. The submission package should include a text file (i.e., Word) and a PDF version of the manuscript containing the title, list of authors, affiliations, abstract, and a list of keywords. When creating the PDF file, be sure that all fonts are embedded into the PDF file. In exceptional circumstances, the journal may accept a hard-copy submission which should be send to Dr. Karl Storchmann, Managing Editor *JWE*, Economics Department, Whitman College, Walla Walla, WA 99362, Tel.: (509) 527-5718, Fax: (509) 527-5026, e-mail: jwe@whitman.edu.

Page Charges and Submission Fees: There are no page charges or submission fees at the *JWE*. Although not required, non-members are invited to join the *American Association of Wine Economists* and subscribe to the *JWE*.

Copyright: Authors will be required to sign a copyright form for all papers accepted for publication. Signature of the form is a condition of publication. Please see the form for further details.

Book and Film Reviews: The *JWE* publishes book and film reviews, typically around 1,500 words in length. Anyone wishing to act as reviewer should contact Dr. Karl Storchmann at the address given above

The American Association of Wine Economists AAWE Founded in 2006

Officers

President Orley C. Ashenfelter, Princeton University

Vice-Presidents Kym Anderson, University of Adelaide and World Bank Victor Ginsburgh, Université Libre de Bruxelles Robert N. Stavins, Harvard University Karl Storchmann, Whitman College

The Journal of Wine Economics (JWE) is owned by the American Association of Wine Economists and published twice a year. Member of the American Association of Wine Economists receive a hard copy of the JWE and have free access to the JWE on-line for an annual charge of \$39 (outside of the U.S.A. \$45).

Correspondence relating to advertising, business matters, permission to quote, subscriptions and changes of address should be sent to the American association of Wine Economists, Economic Department, Whitman College, 345 Boyer Avenue, Walla Walla, WA 99362 (email: jwe@whitman.edu). A membership or subscription paid twice is automatically extended for an additional year unless otherwise requested.

Copyright © 2008 by the American Association of Wine Economists (AAWE). Permission to make digital or hard copies of part or all of this work for personal or classroom use is granted without a fee provided that copies are not made or distributed for profit or direct commercial advantage and that copies show this notice on the first page or initial screen of the display along with a full citation, including the name of the author. Copyrights for components of this work owned by others than AAWE must be honored. Abstracting with credit is permitted. To copy otherwise, to republish, to post on servers, to redistribute to lists, or to use any component of this work in other works requires prior specific permission and/or a fee. Permission may be requested from the American Association of Wine Economists, Economic Department, Whitman College, 345 Boyer Avenue, Walla Walla, WA 99362.

ISSN 1931-4361