The dilemma of healthy eating and environmental sustainability: the case of fish

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Abstract

Objective: Despite widespread concern over exploitation of the European Union's fish stocks, dietary guidelines in the UK continue to recommend two portions of fish per week. The present study sought to investigate whether health and/or sustainability are motivating factors when purchasing and consuming fish and whether there are sociodemographic trends.

Design: A structured, self-completion postal questionnaire exploring consumers' attitudes towards purchasing fish, their dietary intake, stated purchasing behaviour and sociodemographic information.

Setting: Nottinghamshire, UK.

Subjects: Adults from 842 households randomly selected from the electoral register. Results: Over half of the participants $(57\cdot0\%)$ were aware of the health benefits of fish consumption and reported health as a primary motivator for purchasing fish; however, only $26\cdot8\%$ actively sought to purchase fish from a sustainable source (e.g. Marine Stewardship Council (MSC) certified fish). Only $30\cdot6\%$ of participants met current dietary recommendations for fish intake. Older respondents (>60 years of age) were more likely to report purchasing fish for health reasons and to buy MSC fish. Participants were significantly less likely to report MSC purchases if they agreed with the statement 'I am confused about which type of fish I should be eating to protect fish stocks' (P < 0.001).

Conclusions: The number of consumers purchasing fish for health reasons was more than those seeking sustainably sourced fish; yet, they still failed to meet the recommended intake set by the Food Standards Agency. Dietary advice to the public to increase consumption of fish conflicts with the prevailing pressure on fish stocks. Clear advice should be communicated enabling consumers to meet nutritional needs while protecting fish stocks.

Keywords
Fish
Sustainability
Nutrition
Consumers

UK dietary guidelines continue to recommend the consumption of at least two portions of fish per week, one of which should be oily⁽¹⁾, as regular fish consumption is associated with decreased risk of several health problems including CVD⁽²⁾ and cancer⁽³⁾. The beneficial effect of fish consumption, especially that of oily fish, is derived from omega-3 (*n*-3) fatty acids – in particular from the bioactive properties of EPA and DHA, both long-chain PUFA (LCPUFA) present only in the *n*-3 fats from marine sources. Although man can endogenously convert EPA and DHA from alternative sources of *n*-3 fatty acids, such as seeds, nuts and tofu⁽⁴⁾, it is not a particularly efficient process⁽⁵⁾. Fish, therefore, remains the predominant and most readily available source of *n*-3 fatty acids. Fish also has the advantage of being low in saturated fat, yet high

in protein and Se, making it a healthy alternative to meat⁽⁶⁾. A recent review by the World Cancer Research Fund⁽⁷⁾ advocates reducing the intake of red meat in the diet and partly replacing it with poultry or 'all types of fish'; heeding such advice could place further demands on fish stocks.

If the UK population is to achieve the Food Standards Agency's (FSA) recommendation for fish intake of two 140 g portions per week⁽⁸⁾, current consumption will need to be increased from the average of 1·2 portions per week reported in the most recent National Diet and Nutrition survey data⁽⁹⁾. This would increase the demand on fish stocks in the European Union (EU) and around the world, which are already under pressure⁽¹⁰⁾; some estimates suggest that fish stocks of over three-quarters of

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Table 1 Guidelines for consumers on sustainability of tuna fish (adapted from guidelines provided by the Marine Conservation Society⁽¹⁶⁾)

Species	Eat	Caution	Avoid
Tuna, Albacore	MSC certified	From North Pacific; pole and line from North Atlantic	Longline and pelagic, trawled from the Mediterranean region and from the North and South Atlantic
Tuna, Bigeye	-1	Handline and pole and line from Central and Western Pacific	All other stocks
Tuna, Bluefin	- †	-t	_t
Tuna, Skipjack	Pole and line from the Western and Central Pacific or from the Maldives	Purse seine from the Indian Ocean or from the Eastern Pacific	Purse seine from the Western Atlantic
Tuna, Yellowfin	_ +	All other stocks	- †

MSC, Marine Stewardship Council. tNo sustainable source identified.

the world⁽¹¹⁾ and EU⁽¹²⁾ are currently either fully exploited or over-exploited. For consumers, balancing health motivation with concerns over sustainability can present a dilemma, particularly as very little guidance is available.

The second report of the Council of Food Policy Advisors (specifically entrusted with the task of making policy recommendations for sustainable production and consumption of food) highlights fish consumption as a core issue and recommends shifting targets for consumption towards produce that has come from only sustainably managed stocks, eliminating the consumption of threatened species⁽¹³⁾. Although the problem has been highlighted, it has not yet been communicated effectively to the public. Although the FSA has acknowledged the need to raise consumers' awareness of the type of fish consumed⁽¹⁴⁾, and indeed recently updated its consumer guidelines for fish consumption to incorporate some information on sustainability and help consumers choose appropriate types of fish⁽¹⁵⁾, the primary message for consumers to increase fish consumption remains unchanged. Moreover, its recommendations still include several types of fish that the UK Marine Conservation Society (MCS) believes are the most vulnerable to over-fishing and/or are fished using methods that damage the environment (16). In an effort to aid consumers, the Marine Stewardship Council (MSC), the world's leading certification and eco-labelling programme for sustainable seafood, uses its eco-label to communicate whether a fish or fish product is from a sustainable source⁽¹⁷⁾. In addition, the MCS provides a 'pocket guide' to consumers⁽¹⁶⁾ listing fish from sustainable sources and those to be avoided. Sustain (18), the alliance for better food and farming, reports only five types of fish that can be recommended to the consumer wishing to purchase for health and sustainability reasons. Communicating the complex information to consumers about choosing fish from sustainable sources is, however, challenging (Table 1).

It is clear that consumption of fish and fish products has a considerable impact on human nutrition, on the marine environment and on the long-term viability of fish stocks, but very little guidance is available to consumers when making purchasing decisions. Therefore, the present study sought to determine whether health and/or sustainability were motivating factors in terms of purchasing and consuming fish. In addition, the study aimed to examine the extent to which consumers were concerned about where the fish they purchased came from and whether they regularly purchased fish certified as sustainable by the MSC. Finally, the study aimed to investigate sociodemographic trends in the purchase of MSC fish, as well as attitudes towards fish purchase and consumption.

Methods

Design and sample

Nottinghamshire is situated in the East Midlands region, and this was selected as a useful study site as it offers a representative sample of the UK in terms of climate and geography (19). In addition, data from the most recent Family Food Survey show that the population of East Midlands consumes an average of 1.15 portions of fish per week, which is close to the national average⁽²⁰⁾. Self-administered questionnaires were mailed to 2500 Nottinghamshire residents, accompanied by an invitation letter, an information sheet and a freepost return envelope. Potential participants were randomly selected from five electoral registers encompassing both urban and rural areas (Nottingham City, Broxtowe, Rushcliffe, Gedling and Erewash). All non-responders were followed up with reminders after two weeks. All responses were anonymous and no incentive was provided.

Measures

Attitudes

Attitudinal items were created from thematic categories that were derived from qualitative interviews conducted by the authors with eleven Nottinghamshire adults (A Clonan, JA Swift, M Holdsworth *et al.*, unpublished results). The interview schedule used in the qualitative interviews was structured around the consumer guidelines

Table 2 Participants' attitudes towards fish purchase/consumption

	Strongly agree/agree		Neither agree/disagree		Disagree/strongly disagree	
Attitudinal item	n	%	n	%	n	%
I buy fish mainly for the health benefits	425	57.0	182	24.4	138	18.5
I am confused about which type of fish I should eat for health reasons	131	18·5	172	24.2	407	57·3
I do not usually check where the fish has come from	336	46.0	182	24.9	212	29.0
I am confused about which type of fish I should be eating to protect fish stocks	333	46·1	184	25.4	206	28.5
I am not sure whether to buy farmed fish	272	38.4	268	37.8	169	23.8
I always check that the fish I am buying has come from a sustainable source	193	26.8	262	36-4	265	36.8

for sustainable food provided by Sustain⁽²¹⁾, as it provides the best possible working definition for consumers that is currently available in the UK. Items were designed using the guiding principles outlined by Oppenheim⁽²²⁾; for example, some items were worded positively and some negatively to avoid acquiescence response bias. The questionnaire was piloted using a sample consisting of forty-two women and thirty-eight men, recruited using opportunistic sampling. Frequency analysis was conducted on the pilot data and several statements were either removed or replaced because of their poor discriminative properties. The final attitudinal section consisted of seventy-two items covering a variety of sustainabilityrelated issues that consumers are confronted with at the time of purchase (e.g. animal welfare, local food and organic food). Readers are invited to contact the corresponding author for a full copy of the questionnaire used. Six of these items related to fish purchase and consumption (Table 2). A 5-point Likert scale was used to assess attitudinal statements, with the scale ranging from 'strongly agree' to 'strongly disagree'; participants were also able to state that the item was 'not applicable' to account for non-fish eaters and to reduce false reporting. To simplify analysis, responses to the attitudinal variables were categorized into 'agree' (combined responses for 'strongly agree' and 'agree'), 'neither agree nor disagree' and 'disagree' (combined responses for 'strongly disagree' and 'disagree'). The six items about fish purchase and consumption produced a Cronbach's α coefficient of 0.60, indicating that the construct was internally consistent and therefore reliable⁽²³⁾. In addition, the six items produced a good spread of responses (Table 2) establishing their face validity⁽²²⁾. The scale was also assessed for readability using the Flesch-Kincaid Reading Grade Level (24) and achieved a score of 3.8, indicating that it was suitable reading material for 10-11-year-olds and therefore acceptable for use in a general UK population.

Purchasing behaviour

Participants were asked to indicate how frequently they purchased a range of categories of 'sustainable food'. For fish, participants were asked to choose whether they purchased MSC-approved fish using a 4-point frequency scale 'always', 'often', 'sometimes' or 'never'. Participants were also asked to indicate whether in the past 12 months they had purchased MSC fish 'more often', 'less often' or whether there was 'no change', when compared with the previous year.

FFO

A semi-quantitative FFQ was developed on the basis of the five food groups defined in the UK's Eatwell plate⁽²⁵⁾. Participants were asked to choose how frequently they consumed fish on a scale from 'never' to 'twice a day or more'. Standard food portion sizes were included on the basis of national food portion sizes, which for fish was '1 average fillet', together with an image depicting one portion size. Daily intakes were calculated using this information.

Sociodemographic characteristics

Socio-economic and sociodemographic data were collected at both individual (gender, age, educational level and profession) and household levels (urban/rural, household income). Age groups were created by dividing participants into four groups on the basis of a life-stage approach: 18-30, 31-45, 46-60 and 61-91 years. Using multiple correspondence analyses (MCA), a socio-economic score was created that ranked participants using four demographic variables: educational level, occupation, household income and individual food expenditure (calculated by household food expenditure/number of people in the household). MCA is a multivariate statistical technique used to reduce the number of variables in a data set to a smaller number of dimensions and has been previously validated and used in the nutritional field (26-28). The socio-economic score produced a Cronbach's α coefficient of 0.7, indicating reliability (23). Participants were then ranked and divided into three groups - higher, medium and lower socio-economic status - each tertile representing one-third of the sample.

Data analysis

Data were entered into the Statistical Package for the Social Sciences statistical software package version 16.0

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(SPSS Inc., Chicago, IL, USA) using EpiData software version $3\cdot1$ (EpiData Association, Odense, Denmark)⁽²⁹⁾. An intra-rater reliability check was conducted on a random 10% sample of questionnaires, which revealed an error rate of $<1\%^{(30)}$. Categorical data were analysed using the χ^2 test, followed by the adjusted χ^2 test to ensure that observed differences were not due to confounding variables of gender, age group or socio-economic group. Significance was taken as $P<0\cdot05$.

Ethical considerations

The present study received approval from the Nottingham University Ethics Committee. Participants were considered to have given their consent to participate in the study if they completed and returned the questionnaire.

Results

Response rate

Of the 2500 individuals invited to participate in the present study, 842 usable responses were received and, following adjustment for people who had moved or died, a

Table 3 Sociodemographic characteristics of participants

	n	%
Gender		
Male	333	40.1
Female	497	59.9
Age (years)		
18–30	101	12.2
31–45	185	22.4
46–60	262	31.8
61–91	277	33.6
Socio-economic group		
Higher	280	33.3
Medium	280	33.3
Lower	282	33.5

response rate of 35.6% was achieved. Within the sample of 842 usable responses, participants ranged in age from 18 to 91 years, the majority of whom were in the two oldest age groups (31.8% aged 46-60 years; 33.6% aged ≥ 61 years; Table 3). Just under two-thirds of the sample were women (n 497, 59.9%; Table 3).

Dietary intake

Participants consumed an average of 1.4 portions of fish per week. Overall, 31.7% of participants consumed two or more portions of fish per week, but over two-thirds (68.3%) did not meet the recommendation of two portions per week; in addition, 6.2% reported 'never' consuming fish. Women were significantly $(\chi^2_{(1)} = 4.28; P < 0.05)$ more likely than men to meet this recommendation, as were participants in the oldest age group $(\chi^2_{(3)} = 10.58; P < 0.05;$ Table 4). These effects persisted when adjusted for age, gender and socio-economic group (Table 4). In addition, participants ranked in the highest socio-economic group were more likely to meet the required intake $(\chi^2_{(2)} = 5.75; P < 0.05)$, although this effect was diminished when the data were adjusted for gender and age (Table 4).

Attitudes to fish

More than half of the participants (57·0%; Table 2) agreed that they purchased fish 'mainly for the health benefits' and a similar proportion disagreed with the statement 'I am confused about which type of fish I should eat for health reasons' (57·3%; Table 2). Those participants agreeing that they bought fish 'mainly for the health benefits' were significantly more likely to meet the dietary recommendations for fish consumption ($\chi^2_{(2)} = 17.55$; P < 0.001), as were those disagreeing that they were 'confused about which type of fish I should eat for health reasons' ($\chi^2_{(2)} = 15.17$; P < 0.001). Just over a quarter of participants (29·0%; Table 2) disagreed that they 'don't usually check where the fish has come from', whereas a

Table 4 Relationship between fish consumption and sociodemographic profile

	Consuming two or more portions per week (140 g = one portion)		Consuming less than two portions per week (140 g = one portion)		Mean weekly consumption (number of		
	n	%	n	%	portions)	χ^2	Adjusted χ^2 †
Gender							
Male	90	27.2	241	72.8	1.42	4.28*	5.08*
Female	168	34.0	326	66.0	1.63		
Age group (years)							
18–30	31	30.7	70	69.3	1.25	10.54*	10.48*
31–45	43	23.2	142	76.8	1.2		
46–60	80	30.5	182	69.5	1.53		
61–91	102	37.5	170	62.5	1.82		
Socio-economic group							
Lower	75	28.4	204	73.1	1.35	5.75*	-4.1
Middle	89	33.7	191	68·2	1.52		
Higher	100	36.4	175	63.6	1.85		

^{*}P< 0.05

tAdjusted for gender, age and socio-economic group.

Table 5 Relationship between attitude towards fish and sociodemographic profile

	Gender		Age group		Socio-economic group	
Attitudinal item		Adjusted χ^2 t	χ^2	Adjusted χ^2 †	χ^2	Adjusted χ^2 †
I buy fish mainly for the health benefits	3.62	6.44	40.53***	51·49***	6.73	9.31
I am confused about which type of fish I should eat for health reasons	0.16	0.29	8.44	12.89	8.38	9.83
I do not usually check where the fish has come from	5.56	5.95	5.74	16.44	3.23	12.92
I am confused about which type of fish I should be eating to protect fish stocks	8.66*	9·10	10.99	14.43	2.76	5.29
I am not sure whether to buy farmed fish	17.65***	18.78**	8.53	11.08	5.73	4.83
I always check that the fish I am buying has come from a sustainable source	3.47	4.22	17·89**	27·93**	4.42	12·94

^{*}P<0.05. **P<0.01. ***P<0.001.

similar proportion reported that they 'always check that the fish I'm buying has come from a sustainable source' (26.8%; Table 2). In addition, more than a quarter of the participants were 'confused about which type of fish I should be eating to protect fish stocks' (28.5%; Table 2) and over one-third (38.4%; Table 2) agreed that they were 'not sure whether to buy farmed fish'.

Participants from the oldest age group (61–91 years) were more likely to agree that they 'buy fish mainly for the health benefits' ($\chi^2_{(6)} = 40.53$; P < 0.001) and also more likely to 'check that the fish I'm buying has come from a sustainable source' ($\chi^2_{(6)} = 17.89$; P < 0.01), compared with the youngest age group (Table 5). No significant age effects were observed for the other attitudinal items. Women were also more likely to agree that they were 'not sure whether to buy farmed fish' ($\chi^2_{(2)} = 17.65$; P < 0.001). No significant effects were observed between gender and socio-economic group for the other attitudinal items.

Purchasing data

Less than 10% of participants reported purchasing MSC-labelled fish 'always' or 'often', whereas the majority (75%) of participants declared 'never' purchasing MSC-labelled fish. No significant relationship between purchasing of MSC-labelled fish and gender, age or socio-economic group was observed.

Participants were significantly more likely to buy MSC-labelled fish regularly if they agreed with the statement 'I always check that the fish I'm buying comes from a sustainable source' ($\chi^2_{(4)} = 26 \cdot 31$; $P < 0 \cdot 001$). Similarly, participants were significantly more likely to buy MSC-labelled fish regularly if they disagreed with the statement 'I don't usually check where the fish has come from' (i.e. implicitly suggesting that they do check) ($\chi^2_{(4)} = 18 \cdot 45$; $P < 0 \cdot 001$). In addition, those participants were significantly less likely to buy MSC-labelled fish if they agreed with the statements 'I am confused about which type of fish I should be eating to protect fish stocks' ($\chi^2_{(4)} = 21 \cdot 34$; $P < 0 \cdot 001$) and 'I am not sure whether to buy farmed fish' ($\chi^2_{(4)} = 23 \cdot 12$; $P < 0 \cdot 001$).

Discussion

Just over half of the participants in the present study reported that they buy fish mainly for health reasons, indicating that health is important for some, particularly older, consumers – a finding that concurs with previous research (31-34). As a consequence, just under half of the participants disagreed that they bought fish mainly for health reasons and approximately one-fifth (18.5%) reported being confused about which type of fish to eat for health reasons. Interestingly, those participants who were meeting the recommended consumption were significantly more likely to be the ones who also agreed that they 'buy fish mainly for health' and were not confused about health issues. Therefore, although some participants have heeded the public health nutrition message, a considerable proportion of participants have not necessarily followed up on the health benefits associated with fish consumption. This strongly suggests that further health promotion in this area is required, an assertion that is further justified by the positive relationship between achieving the dietary recommendations of fish and beliefs about the health benefits of fish consumption found by the present study. Having said this, it has been estimated that if all consumers were to increase intake in order to meet the FSA's recommendation for fish intake of two 140 g portions per week, then supply in the UK would also have to be increased by 40 %⁽³⁵⁾. Increasing supply is, however, problematic as the marine ecosystem is already being exploited to such an extent that it is projected that worldwide fish stocks will be depleted by 2050⁽³⁶⁾.

Although the public health nutrition message seems to have been taken on board by some UK consumers, there appears to be less awareness regarding sustainability issues when purchasing fish. Just over a quarter of the participants responded in a way that indicated that they usually check where their fish has come from, whereas a similar proportion indicated that they were not confused about which type of fish they should be eating to protect fish stocks (i.e. strongly disagree or disagree with negatively worded statements). Farmed fish represented a further source of

[†]Adjusted for gender, age group and socio-economic group.

confusion for a considerable number of participants, and this also requires clarification to enable consumers to make an informed choice. Low awareness levels are problematic as they are shown here to be associated with negative purchasing behaviour, and the reported purchasing of MSC fish in the present study was minimal.

Strengths and limitations

Much consideration was given to the construction of the questionnaire, particularly with regard to the issues of reliability and validity that were addressed during the development stage and that improved following piloting. Strategies were used to optimize the response rate⁽³⁷⁾. which, following adjustment, was 35.6%, with the female/oldest age group over-represented and the male/ youngest age group under-represented, which is comparable to similar research conducted⁽³⁸⁾ and is favourable when considering the length of the questionnaire (twelve pages). Of the 2500 questionnaires sent out, a total of 842 were returned completed; as the sample was randomly selected the sociodemographic characteristics of non-responders remained unknown, which may have influenced the resulting data⁽³⁹⁾. Further limitations include space available in the questionnaire, particularly in the food-frequency section where the ideal would have discriminated between different types of fish consumed; however, as the questionnaire was self-completed, conciseness was paramount. Therefore, data on fish intake refer to total fish consumed and do not discriminate between canned and fresh fish. In addition, the FFQ has not been tested against any other measure for validity as its main purpose was to rank individuals' intakes relative to each other within the sample, rather than be a measure of absolute intake. As the questionnaire was selfcompleted, other potential biases included the inability to verify whether participants had understood questions correctly and missing data from non-response. To counter these potential sources of bias, the questionnaire was piloted during its development to ensure that ambiguous questions were removed. Its subsequent simplicity was verified by its readability level that indicated that it was suitable reading material for 10-11-year-olds and therefore acceptable for use in a general UK population. Respondents with missing data were automatically excluded from the analysis for the overall scale; thus, this potential bias was accounted for.

Cronbach's α measuring internal consistency of the fish attitudinal scale was lower than what one would expect from a homogeneous scale that encompassed only one concept. However, this scale included attitudes towards health and sustainability of fish and hence α measured the coherence of these two combined concepts. Consequently, although the items were related and showed good internal consistency⁽⁴⁰⁾, the resulting α might be expected to be lower than that of a scale testing only one homogeneous concept. Cronbach's α is also proportional

to the number of items on a scale; hence, a scale of six items with an α of 0.6 is still acceptable.

Conclusions

The basis of the evidence that underpins current FSA recommendations for fish consumption (based on the Scientific Advisory Committee on Nutrition and the Committee on Toxicity report⁽²⁾) has recently been called into question⁽⁴¹⁾. Further research is needed to assess whether two 140 g portions of fish (of which one should be oily) provides significant beneficial effects for all population groups (41). In the meantime, although the FSA may address the need for clearer information on the proposed 'integrated food advice and information for consumers', which will work alongside other UK Government departments after its launch in early 2011⁽¹³⁾, at present there are more UK consumers stating that they buy fish for personal health reasons than there are stating that they buy after considering environmentally sustainable choices. It may be theoretically possible to do both⁽⁴¹⁾, but scant guidelines are currently available to guide consumers. Data shown in the present study have demonstrated that there is not only a lack of awareness but also confusion, which is important as these factors were shown to be associated with low purchase of MSC-certified fish.

Implications for practice

One possible solution for the consumer's dilemma is 'choice editing', whereby retailers sell only sustainably sourced fish⁽⁴²⁾. At present, this option has been fully implemented by only one UK retailer (43) as others who initially pledged to sell only MSC-certified fish relinquished this goal after realizing that supply could not match demand⁽⁴⁴⁾. Action also needs to be taken at a food policy level to tackle the environmental impact of the food supply (45) so that the onus does not fall on the consumer to deal with such a pressing issue alone. The Sustainable Development Commission made some recommendations to the government in its recent report 'Setting the Table', which included promotion of sustainable fish by a celebrity chef, expansion of the MSC accreditation scheme and development of herbivore aquaculture⁽⁴⁶⁾. The report also suggested changing dietary guidelines to recommend eating less fish, and pointed out that public health problems resulting from a lack of fish will be worse in the long term if stocks deplete as estimates have predicted⁽⁴⁶⁾. All these suggestions require further consideration as it is likely that policy makers will have to implement a combination of measures to start addressing this issue.

Health promotion could be used to provide clearer messages to the public to support wider policy changes. Recommendation of only those species of fish certified as sustainable needs to be made in a plain and simple manner, and promotion of other sustainable sources of LCPUFA, such as algae⁽⁴¹⁾, should be considered. The latter

may mean revising current recommendations for fish intake, which have been described as unethical by some⁽⁴⁷⁾. Public health nutritionists and dietitians need to play a key role in communicating in simple terms to the general public how nutritional needs can be met while protecting fish stocks. As recently stated by Sulda *et al.*⁽⁴⁸⁾ '... nutritionists have a responsibility to promote a food supply that is not only nutritious, but also sustainable' (p. 305).

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