

Cambridge Core

The new home of
Cambridge Journals

cambridge.org/core

Cambridge **Core**



CAMBRIDGE
UNIVERSITY PRESS

Information for authors and readers

Manuscript submission: Please submit manuscripts online through the MOR ScholarOne Manuscripts site at <http://mc.manuscriptcentral.com/mor>. For more information and style instructions see <http://journals.cambridge.org/mor/IFC>.

Subscriptions: *Management and Organization Review* is published in March, June, September and December. The 2016 price for an online subscription for institutions is \$693 in the USA, Canada, and Mexico; UK £380 + VAT elsewhere. Individuals are encouraged to join the International Association for Chinese Management Research to obtain a subscription. Subscription correspondence and address changes should be sent to: Cambridge University Press, 100 Brook Hill Drive, West Nyack, NY 10994, USA, email subscriptions_newyork@cambridge.org, for customers in the USA, Canada, or Mexico. Customers elsewhere should contact: Cambridge University Press, The Edinburgh Building, Shaftesbury Road, Cambridge CB2 8RU, UK, email journals@cambridge.org. Single issues and individual articles to be purchased and rented are also available through Cambridge University Press.

International Association for Chinese Management Research members: *Management and Organization Review* is the journal of the International Association for Chinese Management Research, an academic organization that serves scholars, students, managers, and consultants who are interested in advancing their knowledge about organizational management in the Chinese context. IACMR membership includes online access to all issues of the journal with the option of print copies. Individuals can become members at <http://www.iacmr.org>

Permissions information: All rights reserved. No part of this publication may be reproduced, in any form or by any means, electronic, photocopying, or otherwise, without permission in writing from Cambridge University Press. Policies, request forms and contacts are available at: <http://journals.cambridge.org/action/rightsAndPermissions>. Permission to copy (for users in the USA) is available from Copyright Clearance Center <http://www.copyright.com>, email info@copyright.com.

Advertising: To advertise in the journal email USAdSales@cambridge.org or telephone +1 (212) 337 5053 in the USA, Canada or Mexico; email ad_sales@cambridge.org or telephone +44 (1223) 325083 in the rest of the world.

Abstracts and indexing: Indexed in ABI/INFORM Database (ProQuest), ABI/INFORM Global (ProQuest), Academic OneFile (GALE Cengage), ArticleFirst (OCLC), Business Source Complete (EBSCO Publishing), Business Source Corporate (EBSCO Publishing), Current Contents: Social & Behavioral Sciences (Thomson Reuters), Environmental Sciences & Pollution Management (ProQuest), Journal Citation Reports/Social Science Edition (Thomson Reuters), ProQuest Central (ProQuest), ProQuest Central: Professional Edition (ProQuest), ProQuest Discovery (ProQuest), PsycINFO/Psychological Abstracts (APA), RePEc: Research Papers in Economics, SCOPUS (Elsevier), Social Sciences Citation Index (Thomson Reuters), Web of Science (Thomson Reuters)

Management and Organization Review is published by Cambridge Journals on behalf of the International Association for Chinese Management Research. The journal is included in the Cambridge Journals Online service and can be found at <http://journals.cambridge.org/mor>.

ISSN: 1740-8776

E-ISSN: 1740-8784

© International Association for Chinese Management Research

Management and Organization Review

Sponsored By
Peking University and The Hong Kong University of
Science and Technology



CONTENTS

Volume 12 Issue 3

ARIE Y. LEWIN Letter from the Editor	421
PETER J. BUCKLEY, PEI YU, QING LIU, SURENDER MUNJAL, AND PAN TAO The Institutional Influence on the Location Strategies of Multinational Enterprises from Emerging Economies: Evidence from China's Cross-border Mergers and Acquisitions	425
Commentaries on Buckley, Yu, Liu, Munjal, and Tai	
JIATAO LI AND GUOGUANG WAN China's Cross-border Mergers and Acquisitions: A Contextual Distance Perspective	449
LIN CUI The Primacy of Institutional Explanation of Chinese Outward FDI: Is It Understated or Overstated?	457
Regular Articles	
YUNZHOU DU, PHILLIP H. KIM, AND HOWARD E. ALDRICH Hybrid Strategies, Dysfunctional Competition, and New Venture Performance in Transition Economies	469
SYBILLE PERSSON AND PAUL SHRIVASTAVA Sustainable Development of Human Resources Inspired by Chinese Philosophies: A Repositioning Based on François Jullien's Works	503
SVEN HORAK AND KATJA RESTEL A Dynamic Typology of Informal Institutions: Learning from the Case of <i>Guanxi</i>	525
AURELIA MOK AND DAVID DE CREMER When Money Makes Employees Warm and Bright: Thoughts of New Money Promote Warmth and Competence	547
WEIWEN LI, ERIC W. K. TSANG, DANGLUN LUO, AND QIANWEI YING It's Not Just a Visit: Receiving Government Officials' Visits and Firm Performance in China	577
YI HAN AND ENYING ZHENG Why Firms Perform Differently in Corporate Social Responsibility? Firm Ownership and the Persistence of Organizational Imprints	605
Dialogue, Debate, and Discussion	
ELISA GIULIANI, GRAZIA D. SANTANGELO, AND FLORIAN WETTSTEIN Human Rights and International Business Research: A Call for Studying Emerging Market Multinationals	631
Letter to the Editor	
STEVEN SHIJIN ZHOU AND ABBY JINGZI ZHOU	639



Cover image "The Spring of Xuanwu" by Qiming Pang. Printed with artist's permission.

© International Association for
Chinese Management Research



CAMBRIDGE
UNIVERSITY PRESS